ABSTRACT

Distribution and sales of Canvassing that involve Salesmen and Supervisors in issuing or distributing goods to consumers are still not running smoothly due to collision with convoluted document flows and manual processing of data. This situation causes losses for salesmen and supervisors in terms of the time and accuracy of the information generated. The solution to the problem that the writer uses in solving the existing problem is replacing the manual sales system with a computerized system based on android and web. The result of this design and testing is the creation of an Android-based Sales Motorist and Supervisor Monitoring Application. Applications can change the work pattern of Sales and Supervisors which initially by manually writing on the HPH sheet (Daily Sales Results), with the design in this study, the resulting application sales motorists and supervisors, Sales and Supervisors can use the features in it such as displaying targets , make a list of visits, add stock, sales make transactions, supervisors see the results of sales work.

Keywords: Application, Sales, Supervisor